



Mobile Enterprise and IPv6 Consumerization of IT

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Mobility is a business problem

Mobility is the new interaction model

Mobility is all about making it look **simple**

Unfortunately making it look simple is still **hard work**.

And someone still has to do that hard work...



Mobility cannot be ignored

Now

Mainstream

Mobility has always been a separate topic for IT professionals, but it is **now influencing mainstream strategies and tactics**¹

Impact on IT staff

Approximately

4.5 B

Personal client devices will be on the network in 2015²

Pervasive mobility

Extreme

Pressure

...on enterprises to develop and deploy mobile apps to accommodate the **mobile work styles of employees** and to deliver consumer-facing apps that are **compelling and drive increased customer engagement**¹

Dual mobility objectives

¹ Gartner Predicts 2013: Mobility Becomes a Broad-Based Ingredient for Change (November 2012)

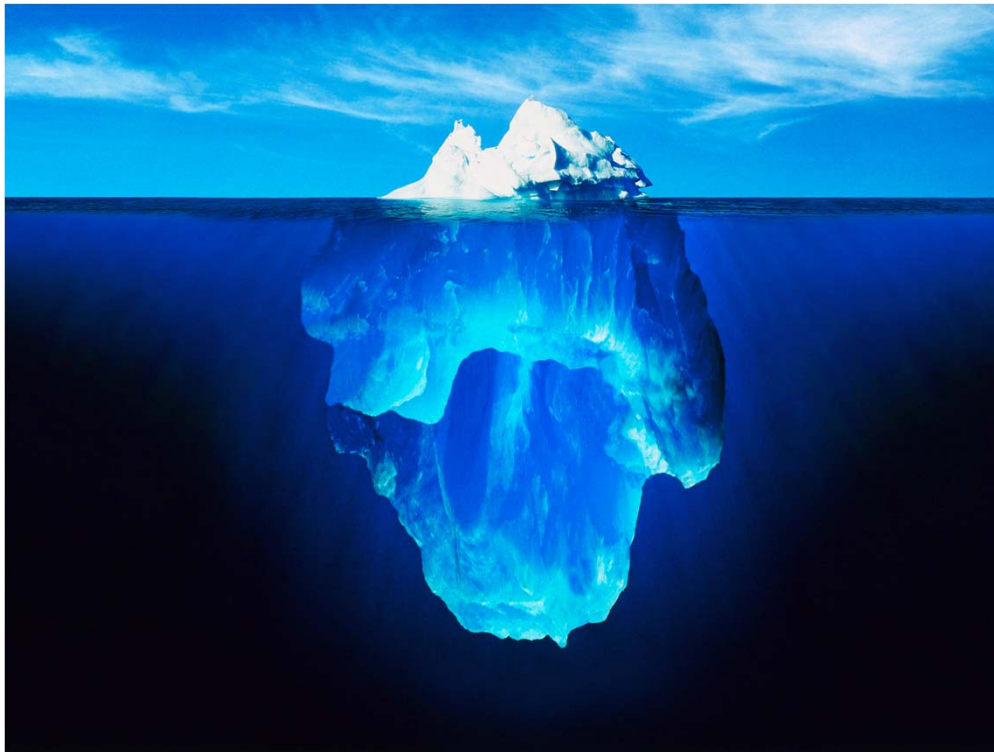
² IDC: The Empowered IT User: How Individuals Are Using Technology & Redefining IT (March 2012)

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BYOD - Disrupting Trend

Tip of the iceberg



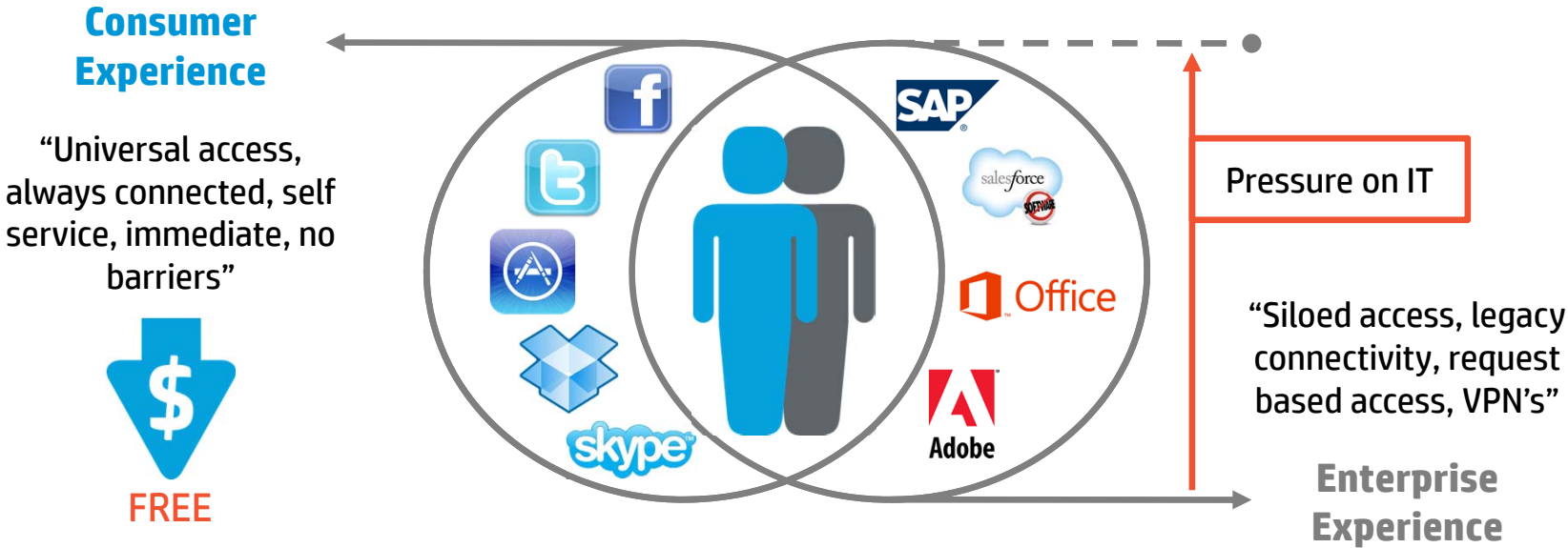
THE AGE OF
CONSUMERIZATION

“The business (prosumer) has been driving the device agenda, forcing the introduction of less secure platforms and non-enterprise grade cloud services”



BYOD / Consumerization

The “pressure gap”



How do I connect everything? Securely and seamlessly?



(Future) End User Productivity

Constant movement across a spectrum



**IT's role is changing
as IT becomes
increasingly more critical
to the fabric of the business**

- **Is IT up to the challenge?**
- **Does IT bring all the needed skills?**

Q: Can Enterprise IT close the gap on the "Consumer Benchmark"?

"Seamless context switch between identities / devices / apps / applications"

Universal Access Demands New Levels of Connectivity

Define your next generation network

At least
50 billion

devices will connect to wireless networks by the year 2020

More than
25 %

of all daily business comm. will be video or multi-media by 2013

Up to
10 X

Increase in capacity required for new business video applications

Only
34 %

Of CIOs think employees are accessing the network with personal devices³

However
69 %

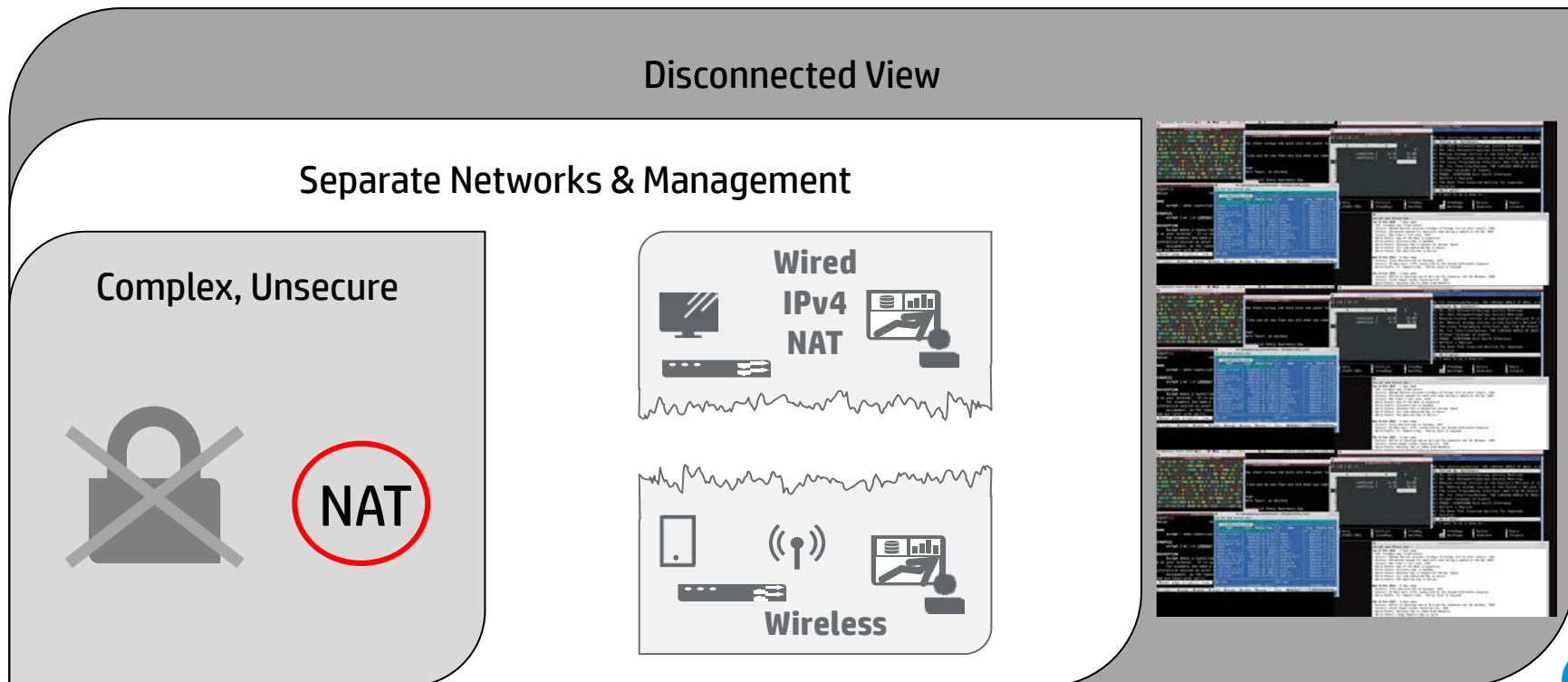
Of users say they are !

Is YOUR network ready for the mobile enterprise?



Today's Reality – Legacy networks unprepared for BYOD

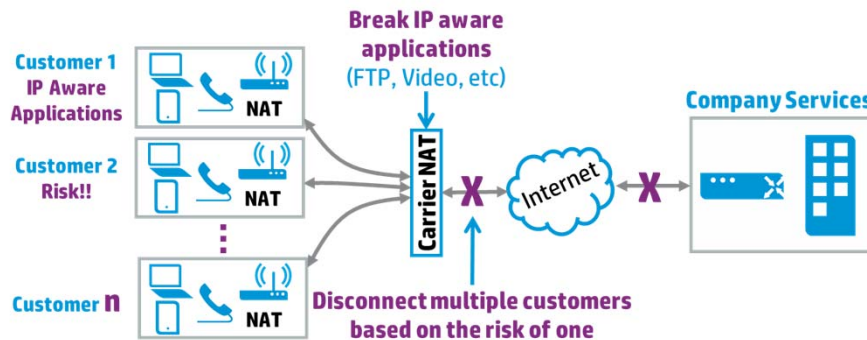
Complex, Limited, disconnected and Vulnerable



Today's Reality – Mitigation Techniques

Quality of Experience is evermore critical

Mitigation techniques (like NAT) to handle the address pool depletion are now inherent as a dominant business model



Address sharing issues

- Traceability of network usage and abuse
- Geo-location and Geo-proximity services
- Multiple levels of NAT may make impossible to establish secure connections (in addition to break end-to-end security)
- Address sharing application impacts
- Fate sharing
- Frequent NAT Keepalives reduce battery life
-

Verizon CGN Enablement Announcement:

- However, there are some applications such as online gaming, VPN access, FTP service, surveillance cameras, etc., that may not work when broadband service is provided via a CGN.
- **To "opt out" you must:** Have already been transitioned to the **Carrier Grade Network** by Verizon.



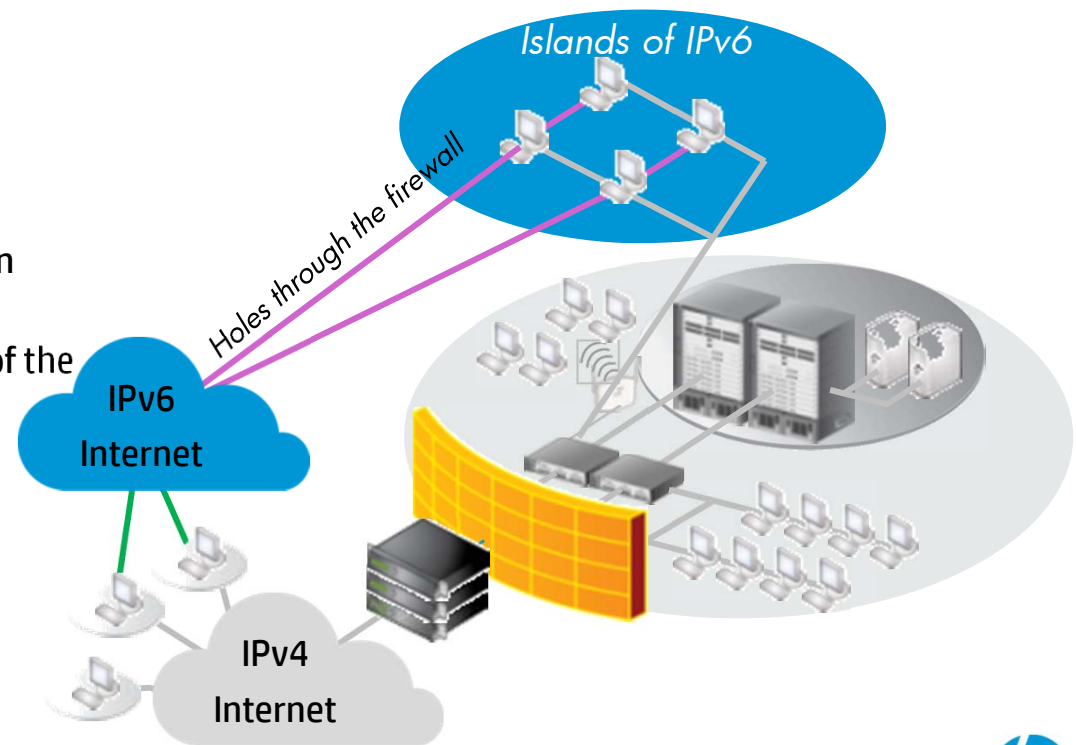
Today's Reality

IPv6 is already on a network close to you

IPv6 is very often unmonitored

Security Operational Challenges

- Complexity due deployment of IPv4 transition techniques
- IPv6 deployed along IPv4 increases the size of the attack vector



Today's Reality – IPv6 is the new Normal

World IPv6 Launch

WORLD IPV6 LAUNCH

PARTICIPATING COMPANIES
06-06-12

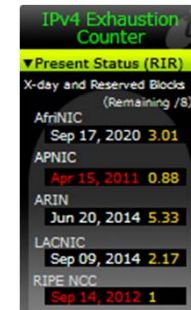
3,000+ WEBSITE OPERATORS
AOL, BING, CISCO, FACEBOOK, GOOGLE, MOZILLA,
NASA, NETFLIX, WIKIPEDIA, YAHOO, YOUTUBE...

65 NETWORK OPERATORS
AT&T, COMCAST, FREE, KDDI, TIME WARNER CABLE,
VERIZON WIRELESS, XSHELL...

5 HOME ROUTER VENDORS
CISCO, D-LINK, NEC ACCESS TECHNICA,
YAMAHA CORPORATION, ZYXEL...

AND MORE
ALL OVER THE WORLD!

WWW.WORLDIPV6LAUNCH.ORG/PARTICIPANTS



Facts

- There is a proliferation of IPv6 enabled mobile devices, appliances, home networks, etc.
- Content is NOW served over IPv6
- More and more users are operating in an IPv6 world **UNKNOWNLY!**
 - AND these users are having a better Quality of Experience
- Companies that have not deployed IPv6 can't get to these users and these users can't get to them over IPv6

IPv6 adopters have a distinct competitive advantage!



Multi-Dimensional Mobility

Multiple Networks

IPv4, IPv6, etc.

Multiple Access Networks

3G/4G, Wi-Fi, Bluetooth, NFC, etc.

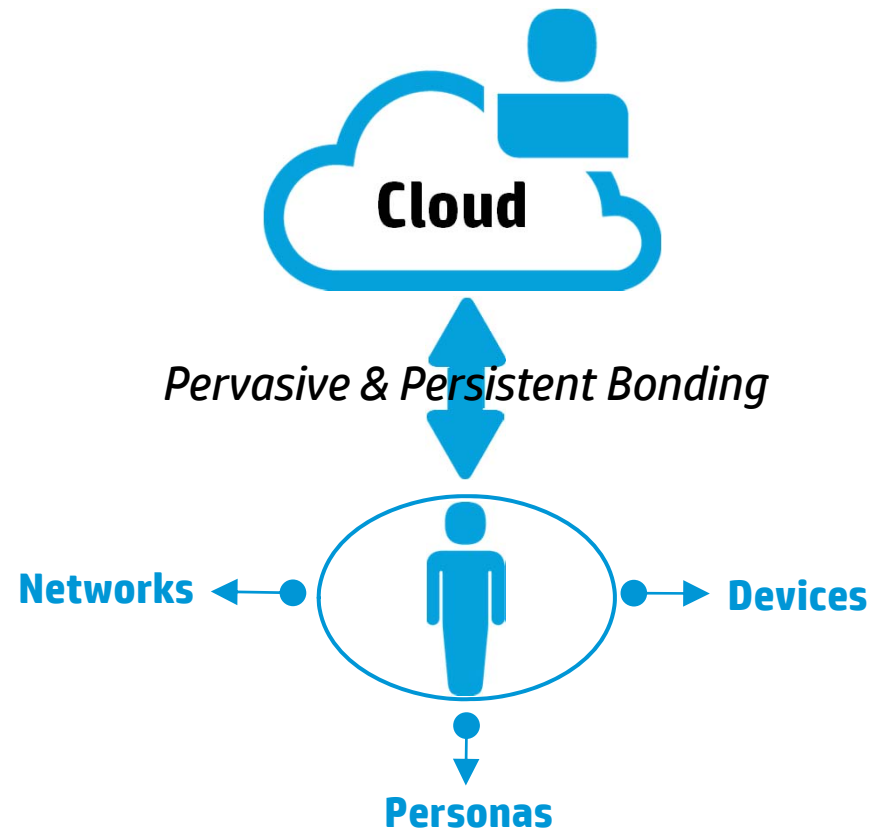
Multiple Devices

Smartphone, tablet, laptop, sensors, printer, display, etc.

Multiple Personas

Different contextual environments:

Work, private, public persona



An Architecture for Seamless Mobile Experiences

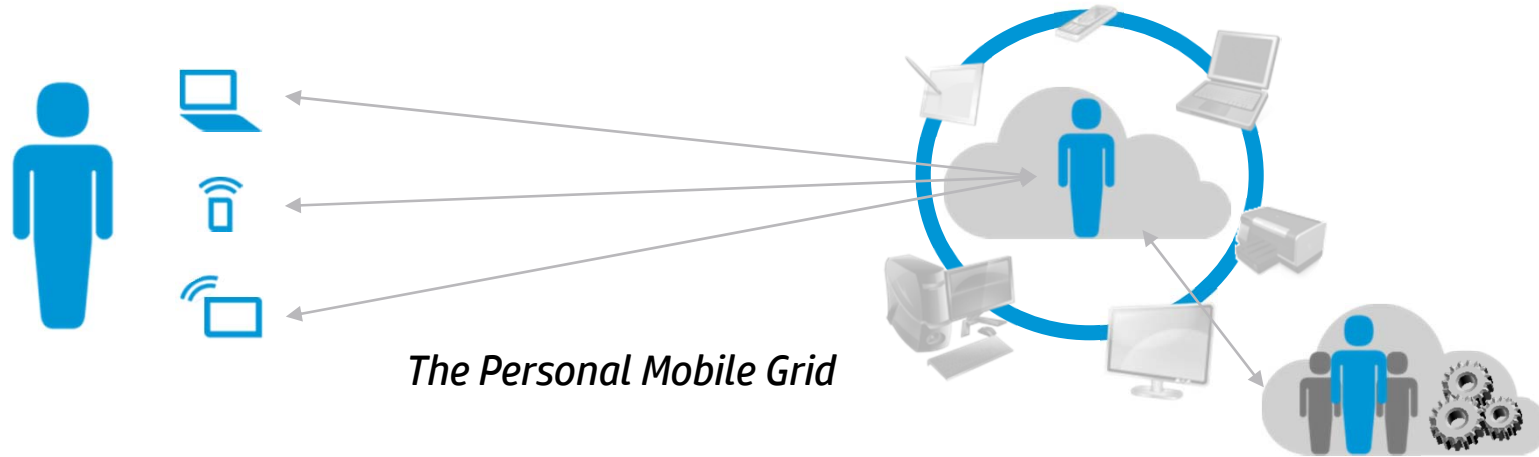
Enabling the *Mobile Personal Grid*

Create a *Mobile Personal Grid*

A personal controller to tame complexity – your *Avatar* in the cloud

Persistent digital presence that preserves your privacy

Needs basic connectivity to create useful and effortless connectivity



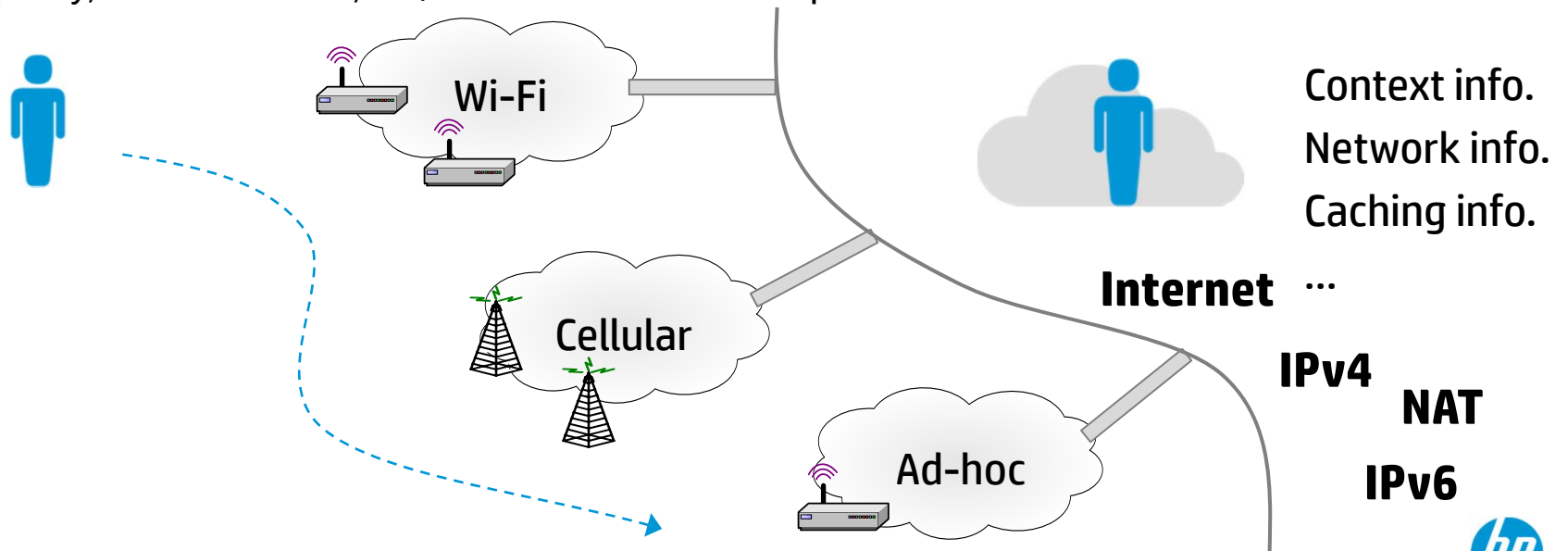
Context Aware Network Access

Context-aware interworking

- Use of context info (e.g., location, app type) to configure key access network parameters (frequency, transmission rate, etc.)

Interaction with the cloud

- Network can pre-populate per-user network cache/content/configuration with the help of personal Avatar in the cloud



Benefits of the architecture

Searching for the holy grail

What we want

- One single (mobile) device
- Always connected
- Instantaneous response
- Effortless and free
- Infinite battery life
- Totally secure and private

What we get

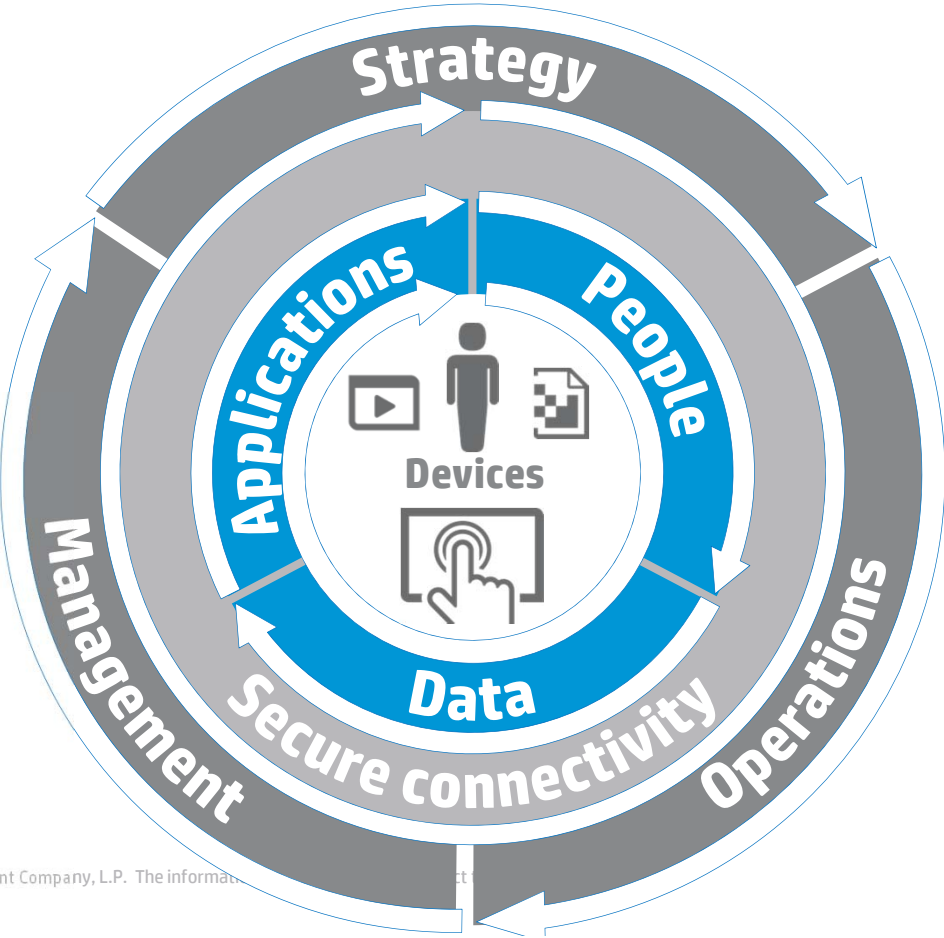
- Coordinated use of heterogeneous devices
- Always-on digital representation (Avatar)
- Best connection based on context
- Automated connections with global view
- Well... offload to the cloud to save power?
- Single interface to collect, preserve and use data



HP Enterprise Mobility Framework

The way forward

**UNIVERSAL
ACCESS TO
PEOPLE
APPLICATIONS AND
DATA**



Enabling Connectivity

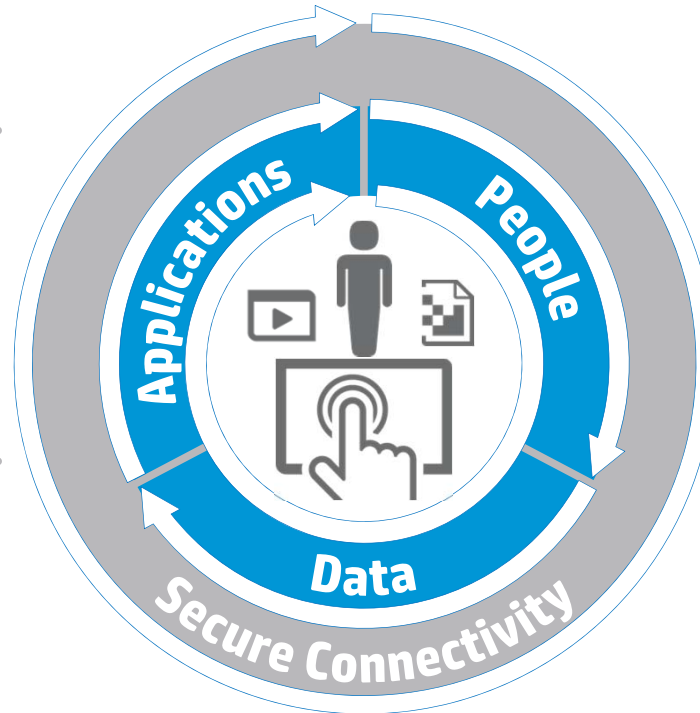
Delivering secure connected services

Secure wireless device access

Rebalance, secure and strengthen your network

IPv6

Universal access for mobile apps, Web services and infrastructure



Network optimization

Delivering a consistent user experience on any end-point device

Fixed mobile convergence

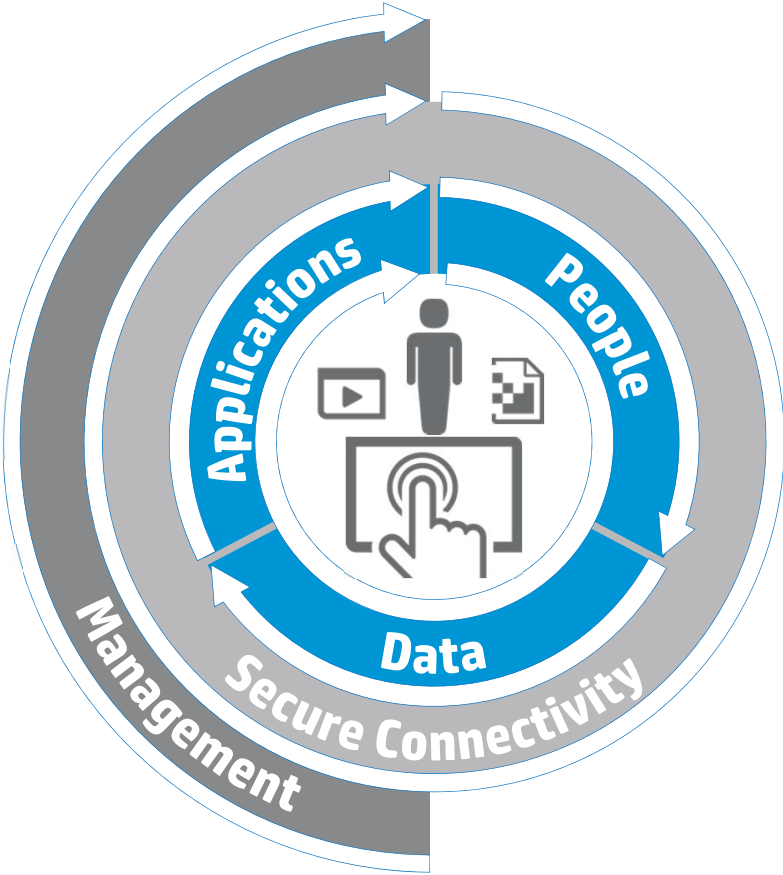
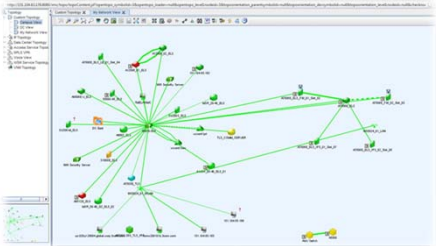
Integrate and cost optimize cellular and wireless voice / video services



Mobility Operations



HP Intelligent Management Center



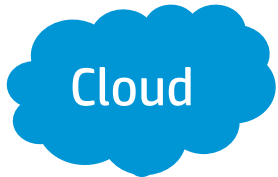
- Secure Management**
Core IT services
- User Persona:**
Across aggregated systems
- Device:** Enterprise Device Management & MDM policy
- Apps & Data:** Enterprise Application Management & MAM / MCM policy
- Network:** Through HP IMC solution



The time is NOW

Unlock the potential of IPv6

UNIVERSAL
ACCESS TO
PEOPLE
APPLICATIONS AND
DATA



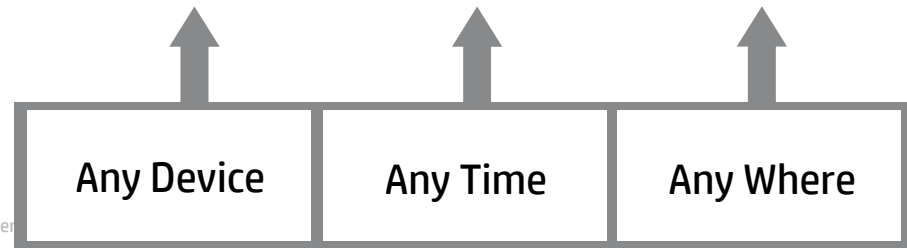
Optimizing the delivery
of **ALL** IT services



If you don't – your competition will ...



New engagement for consuming **ALL** IT services



Thank You

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